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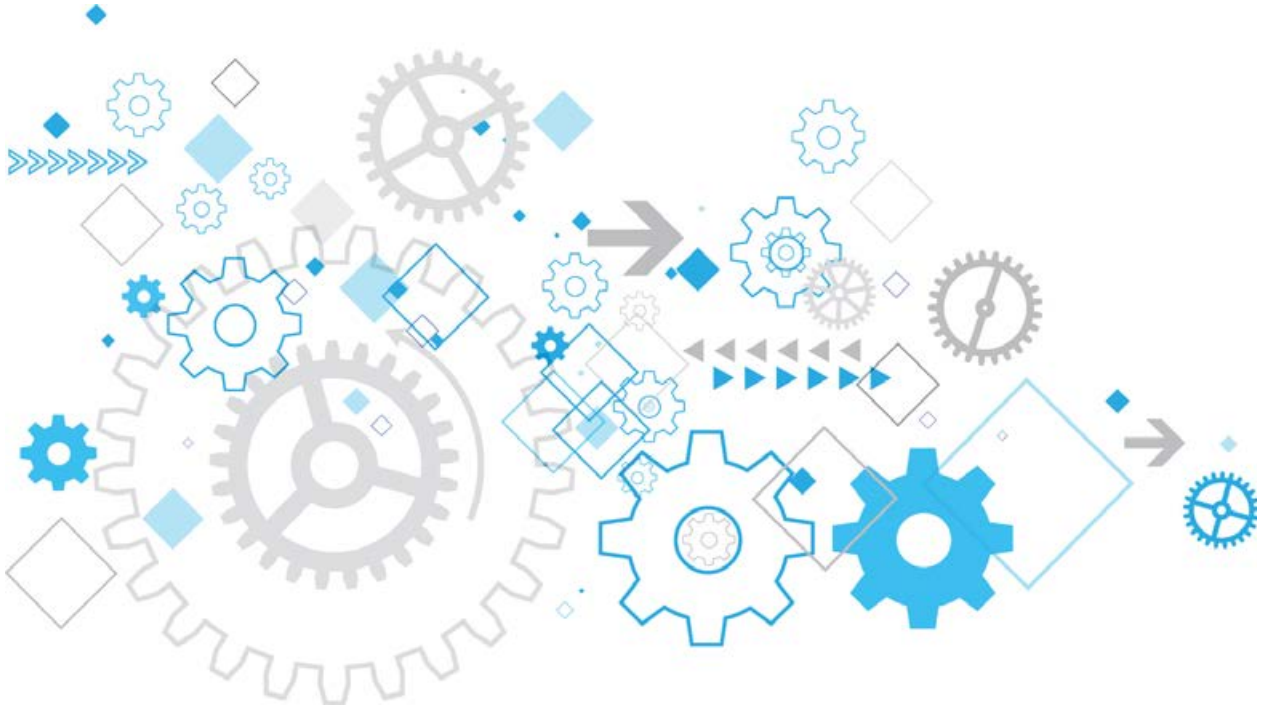

COMPANY BROCHURE

2023

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Achieve more.

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Front Office

	Solutions	Targeted industry
37	Cloud & Mobile point-of-sale platform	Hospitality, Food and Beverage, Retail
33	Corporate customer self-service platform	Telecommunications, MNO, MVNO, IoT
10	Student self-service platform	Education
33	Advanced analytics platforms	Telecommunications, Hospitality, Food and Beverage, Manufacturing
29	Fuel Retail Solutions	Oil Majors, Refineries, Bulk Fuel Distribution and Storage. Warehousing, Retail, Convenience and Commercial

Back Office

	Solutions	Targeted industry
45	HCM, payroll outsourcing and hosting solutions	All industries
24	Automated Financial Reporting solutions	Financial Services, Public Sector
24	Assurance Engagement Solutions and Analytics	Financial Services, Public Sector
33	Advanced analytics platforms	Telecommunications
24	Tax practice management solutions	Financial Services
24	Secretarial process management solutions	Financial Services
20	Workforce management and rostering solutions	Security, Cleaning, Facilities Management and Labour broking, Public Sector
49	Telecommunications and technology expense management solutions	Telecommunications, MNO, MVNO, IoT
29	Fuel Retail Solutions	Oil Majors, Refineries, Bulk Fuel Distribution and Storage, Warehousing, Retail , Convenience and Commercial.
44	Digital supply chain solutions	All Industries
50	Enterprise Performance Management	All Industries
42	Programme Management Office	Public Sector
37	Hospitality Reporting & Analytics	Hospitality, Food & Beverage, Retail
37	Payment Processing solutions	Hospitality, Food and Beverage, Retail

Middle Office

	Solutions	Targeted industry
16	Integrated logistics, weighbridge and laboratory information management solutions	Manufacturing, Agri-Processing, Mining
16	Permit to work and energy isolation management solutions	Manufacturing, Energy, Oil Majors, Refineries, Bulk Fuel Distribution, Retail and Commercial
29	Advanced supply chain planning, transport and distribution	All Industries
28	Terminal automation solutions	Oil Majors, Refineries, Bulk Fuel Distribution and Storage, Oil Majors, Refineries, Bulk Fuel
28	Turn-key Oil and Gas management solutions	Oil Majors, Refineries, Bulk Fuel Distribution, Retail and Commercial
37	Restaurant and Hotel Mangement platforms	Hospitality, Food and Beverage
29	Fuel Retail Solutions	Oil Majors, Refineries, Bulk Fuel Distribution and Storage, Warehousing, Retail , Convenience and Commercial.

ERP

	Solutions	Targeted industry
43	SAP ERP solutions	All industries
11	Microsoft ERP solutions	All industries
11	Oracle ERP solutions	All Industries
16	Sugar industry-specific ERP solutions	Sugar
11	Education and E-learning Management ERP solution	Education, Public Sector
50	Business Analysis and Business Intelligence	All Industries

The solution titles above are clickable and link to relevant sections within this document

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SERVICES

Front Office

	Solutions	Targeted industry
39	Business Advisory	Hospitality, Food and Beverage
34	Software as a Service (Saas)	Telecommunications
34	Customer experience and self-service advisory	Telecommunications
30	Industry-specific Advisory Services	Oil Majors, Refineries, Bulk Fuel Distribution and Storage, Warehousing, Supply Chain and Consumer Packaged Products
29	Fuel Retail Solutions	Oil Majors, Refineries, Bulk Fuel Distribution and Storage, Warehousing, Retail, Convenience and Commercial

Back Office

	Solutions	Targeted industry
38	Implementation and Integration Services	Hospitality, Food and Beverage
11	Software Services and Support (including ERP)	Education
30	Industry-specific Advisory Services	Oil Majors, Refineries, Bulk Fuel Distribution and Storage, Warehousing, Supply Chain and Consumer Packaged Products
25	Audit, Financial Reporting, Practice Management	Financial Services
24	Tax and Secretarial Solutions	Financial Services
51	Enterprise Performance Management	All Industries
49	Expense Management	All Industries

Middle Office

	Solutions	Targeted industry
16	Programme and Project Management	Manufacturing
17	Solution Development, Deployment and Integration	Manufacturing
30	Industry-specific Advisory Services	Oil Majors, Refineries, Bulk Fuel Distribution and Storage, Warehousing, Supply Chain and Consumer Packaged Products
29	Fuel Retail Solutions	Oil Majors, Refineries, Bulk Fuel Distribution and Storage, Warehousing, Retail, Convenience and Commercial

INFRASTRUCTURE SOLUTIONS

Hardware

	Solutions	Targeted industry
39	Point-of-sale Hardware	Hospitality, Food and Beverage, Retail
39	Self-service Kiosks & Drive-through	Hospitality, Food and Beverage, Retail

Hosting

	Solutions	Targeted industry
38 21 30 38 48	Cloud hosting and database services	Hospitality, Food and Beverage, Energy, Manufacturing, Agri-Processing, Public Sector

This solution has Cloud capability and therefore supports remote work

The solution titles above are clickable and link to relevant sections within this document

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ADDRESS FROM THE CEO

Tiffany Dunsdon
Chief Executive Officer

During the past 20 years, Adapt IT has established a vast amount of expertise and experience that we are able to draw upon, helping our clients to progress. Our 2023 brochure is a testament to the specialised software and digitally-led business solutions that assist clients across the targeted industries to **Achieve more** by improving their Customer Experience, Core Business Operations, Business Administration, Enterprise Resource Planning and Public Service Delivery.

Innovation and our own IP remains one of our core strategic pillars. We continuously disrupt our own products and solutions to ensure that our portfolio meets the needs of our clients. Remaining at the forefront of the latest technology trends is a key focus area for Adapt IT. Our cross industry solution focus means that we constantly keep abreast of latest developments, and our Pan Africa and International market presence implies that we have a holistic view of the technology enhancements taking place throughout the market. We will continue to enhance our solution portfolio and ensure strategic alignment between the market needs and our offerings.

We look forward to working alongside you to **Achieve more.**

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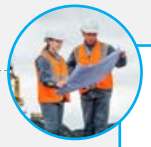
ABOUT ADAPT IT

OUR HISTORY

In October 2007, the Adapt IT and Infowave merger brought with it a new titan of software development. A year later, in October 2008, Adapt IT took its place on the main board of the JSE. Since then we have acquired multiple companies, enhanced our global footprint and solidified our software and solution offerings across focused industries:

Education



Manufacturing

Manufacturing, Mining, Sugar and Workforce Management

Financial Services

Energy

Telecommunications

Hospitality

Public Sector

Multiple Industry Offering

SAP and Enterprise Performance Management (EPM)

WHAT WE DO

As a leader in specialised software development and digitally-led business solutions, we provide digital business solutions that assist clients to **Achieve more** by improving their:

- Customer Experience
- Core Business Operations
- Business Administration
- Enterprise Resource Planning
- Public Service Delivery

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ABOUT ADAPT IT

Adapt IT offer niche specialised software solutions to the Education, Financial Services, Telecommunications, Manufacturing, Energy, Hospitality, Public Sector and Multiple Industry sectors - across Front Office, Middle Office, Back Office and ERP Platforms.

Software

Our solutions are tailored to niche industry environments, offering **expertise and in-depth solutions** to complex problems facing our clients. These solutions span across: Customer Experience, Core Business Operations, Business Administration, Enterprise Resource Planning and Public Service Delivery.

Services

We offer **expert business advisory services** to assist clients in achieving their objectives. Our teams are equipped for the **implementation, customisation, development and integration** of our solutions and provide **training and support** to ensure that clients get the most out of our solutions.

Infrastructure

Our infrastructure offerings ensure that the client's **hardware, hosting environments and Cloud-based** products are aligned for their requirements and technology capabilities.

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OUR SOLUTION OFFERING: CLIENT VALUE ADD

Front Office
Interactions with the customers

- Sales
- Customer Service
- Marketing

Middle Office
Core business operations of making, processing or delivering

- Customer Delivery
- Supply Chain
- Operations

Back Office
Administrative and support functions

- Procurement
- Finance
- IT
- HR

> As our client, we will continue to provide you with expert and industry leading professionals who will treat you with respect and honesty, to position you and your company to **Achieve more**.

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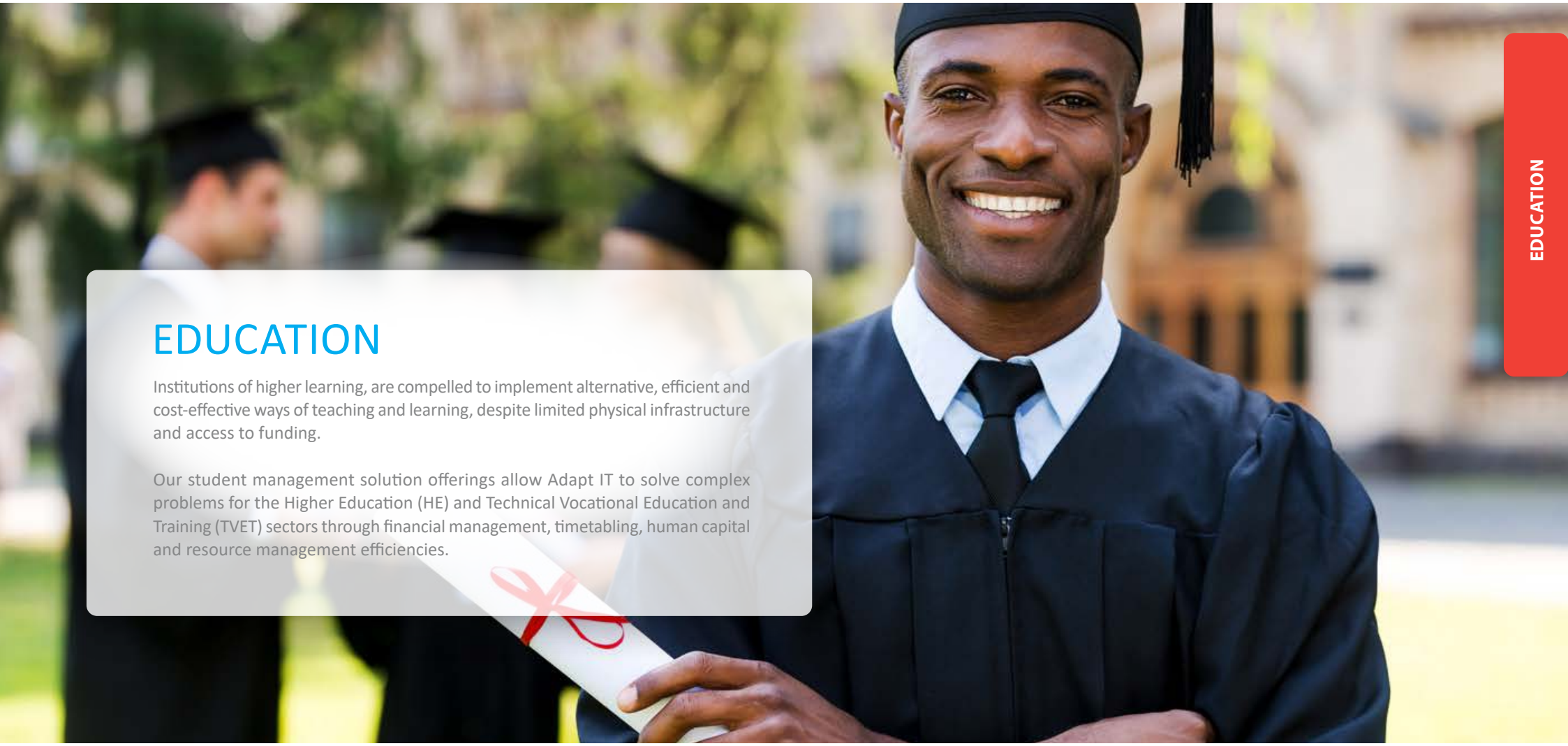

EDUCATION

Institutions of higher learning, are compelled to implement alternative, efficient and cost-effective ways of teaching and learning, despite limited physical infrastructure and access to funding.

Our student management solution offerings allow Adapt IT to solve complex problems for the Higher Education (HE) and Technical Vocational Education and Training (TVET) sectors through financial management, timetabling, human capital and resource management efficiencies.

EDUCATION
OUR VALUE PROPOSITION

EDUCATION

Achieve more.

Adapt IT Education is a Moodle-certified service provider and a Microsoft and Oracle partner, that provides the public higher education, TVET, the K-12 education sectors with specific Enterprise Resource Planning (ERP) solutions. From enquiry through to registration we assist students, institutional administrators, lecturers and management to effectively manage the entire student lifecycle through customised solutions. Our solution covers the entire value chain, including project implementation, application hosting and post implementation support, through to a dedicated Helpdesk. Our software, the ITS Integrator, is designed to integrate with third-party applications through our Application Programming Interface (API) and merges Student Management, Finance and HR/Payroll, ensuring an audit trail and compliance to statutory requirements.

As a Moodle Premium Certified service provider, we provide expertise in customisations, hosting, support and training, and take a lead role in assisting institutions and organisations transition to, or upscale, their Moodle online learning platforms. We foster a collaborative culture with our clients and provide them with the right tools and services for their organisations.

Our Solution

Adapt IT provides cost effective solutions for the effective management of tertiary institutions. Through a web-based, mobile friendly, innovative student application and registration solution, management is able to monitor student intake numbers and related funding. Institutions are able to optimise infrastructure resources and increase intake, through integrating face-to-face and distance learning approaches. The Finance and HR/Payroll modules, assist management to drive institutional and individual performance and compliance by enabling detailed budgeting and reporting.

Why Adapt IT

Providing a responsive solution that services over two million students in public and private institutions, Adapt IT Education has a tried and tested Software Development Lifecycle (SDLC) approach to projects. Our international footprint includes: Europe, Ireland, Botswana, Mauritius and Kenya. Through our acquisition of ICAS and Wisenet, we have extended Adapt IT's capability in the Education sector and through our experience we are more than capable of partnering with any institution, irrespective of size.

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EDUCATION OFFERING
OUR PRODUCTS AND SOLUTIONS

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EDUCATION

SOFTWARE SOLUTIONS

- Compliance Training
- Booking System
- Corporate Training
- Student Monitoring System
- Student Finance Admin
- Moodle E-Learning services

Wisenet

A **Learning Relationship Management tool** that meets the needs of all training organisations in compliance, learner engagement, automation, documentation, employers, agents and management reporting.

Artena

Artena is a web-enabled online **student lifecycle management system** which allows users to track and manage students from their enrolment to graduation.

Celcat

A complete state of the art **Timetabler solution** for optimising resource utilisation, timetable publication, ad-hoc room booking, attendance tracking and pay claim management.

ITS Integrator

A solution incorporating the **integration of student administration with finance**, HR/ payroll, comprehensive and integrated compliance reporting, as well as **Self-Service and mobile functionality**.

ICAS

A **student management system** purpose-built for the **private higher education and corporate training sector.** It is a subscription based web solution for cost effectiveness in order to respond to the ever-changing training needs.

Moodle E-Learning services

As a **Moodle Premium Certified Partner**, our e-Learning solution empowers educators with flexible and powerful tools to conduct and improve the digital teaching and learning experience. With Moodle LMS, Adapt IT offers streamlined digital learning in corporate and higher education.

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EDUCATION OFFERING
OUR PRODUCTS AND SOLUTIONS

EDUCATION

SERVICES

Industry Solution, Deployment and Integration	Our team provides support, training and consulting services to clients who make use of our tailored Education ERP platform, to **ensure that the tool and all features are used effectively**.
Implementation, Customisation, Development and Integration	We provide **implementation, customisation, development and integration services** for all our software solutions for seamless integration into our client's existing technology environments.
Technical Installation, Consulting and Monitoring	Our team has the skills and experience to assist with **technical software installations**. We offer consulting and monitoring services to ensure that our client's projects deliver value and that our software is utilised in a way that delivers real results.
Education Best Practice Services	We are **focused on empowering people with essential skills** and relevant knowledge to boost productivity and provide new opportunities for employees to take on greater responsibility and advance within their organisation.

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MANUFACTURING

MANUFACTURING:
MANUFACTURING & HEAVY INDUSTRY

Petrochemical plants, metal refineries, power stations, and other complex plants require tight control over maintenance activities to prevent injuries and safeguard expensive assets. Our solution improves compliance, removes redundant and error-prone systems and replaces them with scalable systems for greater visibility and efficiency during shutdowns.

intelli permit

opsuite

OPERATIONAL RISK MANAGEMENT
OUR VALUE PROPOSITION

MANUFACTURING AND MINING

Achieve more.

Digitising work control processes allow supervisors to focus on the execution of work in the field, reducing the risk of injuries and damage to the plant. Work crews are better coordinated thereby reducing the time required to safely isolate energy sources and prepare the plant for a shutdown. This enables efficiencies in the re-commissioning of equipment once maintenance activities are complete.

Our Solution

Our IntelliPERMIT solution, improves the safety, compliance and efficiency of maintenance activities through permit to work, operational risk and energy isolation management software.

Workers are guided through complex procedures and receive accurate and timely information on hazards and appropriate controls. The solution ensures that all participants are trained, competent and authorised for their specific roles.

Configurable workflows guide users through the complex and dynamic system and enforces the business rules that govern the process.
Our mobile applications enable workers in the field to be more productive and accurate in their execution of tasks.

Why Adapt IT

Our software solutions are used by leading global resource and energy companies in some of the world's toughest and most remote operations. The relationship we have with clients is built on trust and safeguards their people and assets. We bring a consumer-grade user experience to a heavy industry context, without compromising the depth of functionality offered by the software.

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MANUFACTURING: SUGAR

MANUFACTURING: SUGAR INDUSTRY

As excess supply, low sugar prices and drought disrupt the global sugar industry, our clients continue to be the lowest cost producers across Africa, as a result of using our solution as a driver to increase efficiencies and reduce operating costs. They continue to drive all areas of their business, from agriculture, through production to logistics.

TRANQUILLITY CANELAB ScaleABILITY

SUGAR INDUSTRY SOLUTIONS
OUR VALUE PROPOSITION

Achieve more.

Adapt IT provides ongoing support and maintenance of custom built ERP's, warehousing and management systems. The cost-effective business management tools the organisation has within the sugar industry provide control, enforce compliance and automate tedious processes. Coupled with predictive business analytics for improved decision making, business users at all levels are empowered with regular monthly reporting and can reach end consumers through digital processes.

Our Solution

Adapt IT Manufacturing offers technology advisory services, as well as system integration, mobility and digitisation. We ensure systems remain relevant and professionally supported. In addition, we offer training, implementation, consulting and advisory services, to help our sugar clients get the most out of their solutions.

Why Adapt IT

Adapt IT helps sugar customers across the African continent Achieve more through the automation of processes across core business operations to ensure customer retention and service.

The team is able to combine 23 years of experience with a consultative approach to design innovative solutions that address unique sugar sector challenges.

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MANUFACTURING & HEAVY INDUSTRY
OUR PRODUCTS AND SOLUTIONS

SOFTWARE SOLUTIONS

- Enterprise Resource Management
- Weighbridge Automation & Logistics
- Control of Work
- Operational Risk Management

Tranquillity

Sugar industry-focussed ERP solution with specialised functions such as cane grower payments.

CaneLAB

Integrated logistics and laboratory information management for sugar mills and ethanol plants.

ScaleAbility

A modern software solution designed for organisations that need to **automate and securely manage bulk material** transfers over weighbridges.

OpSuite

An integrated suite of specialised software applications designed to support the management of a complex industrial plant, mine or factory. It improves compliance, reduces risk and in turn achieves operational excellence.

Intellipermit

Electronic **permit to work and energy isolation management** that improves safety, compliance and efficiency of maintenance work and shutdowns.

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MANUFACTURING & HEAVY INDUSTRY
OUR PRODUCTS AND SOLUTIONS

SERVICES

Industry Solution, Deployment and Integration

We provide implementation, customisation, development and integration services for all our software solutions, to ensure that our solutions **seamlessly integrate** into client's existing technology environments. In addition, we offer custom software development and integration services to meet unique customer software requirements.

INFRASTRUCTURE SOLUTIONS

Hosting and Database Services

Our infrastructure service offering ensures that our clients have the required hardware, operating system support and database services and that their hosting **environments are aligned** to fulfil requirements and technology capabilities.

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MANUFACTURING: WORKFORCE MANAGEMENT

WORKFORCE MANAGEMENT

Security and Service managers are under pressure to ensure that their labour forces are utilised as efficiently as possible, in order to minimise wage related expenses diminishing margins. There is an additional requirement to ensure that clients receive the level of service they are paying for.

Adapt IT's superior workforce management software provides the information that all security, services and labour managers need to sell and manage labour hours and shifts at maximum efficiency.

ER easyroster

WORKFORCE MANAGEMENT
OUR VALUE PROPOSITION

Achieve more.

Adapt IT's workforce management tools and systems empower security, services and labour managers to drive efficiencies, by automating tedious rostering and attendance processes. Reports provide the information that is necessary for managers to make timely decisions which enhance service delivery and efficiency.

Our Solution

Our workforce management software solution provides the tools for managers to ensure that they roster and post the correct number of employees, of the correct grade/rank, to the correct sites, limiting overtime and non-productive time to improve profitability at each site.

Why Adapt IT

Adapt IT focuses on specific industries that manage and sell man hours, instead of simply being generic to all industries. Many of the reports provided in our solution have been developed with a view to provide information required by the Human Resources department as well as the Operations department, thus making all employee information accessible to relevant and authorised personnel.

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WORKFORCE MANAGEMENT OFFERING
OUR PRODUCTS AND SOLUTIONS

SOFTWARE

Shift Management

EasyRoster

EasyRoster has been built to help employers roster and post the **correct number of employees** of the **correct skill**, **grade or rank**, for the **correct shifts**, at the **right locations** as per contractual requirements. The scheduling (rostering) of personnel shifts as well as the capturing of actual attendance details is done per location and may be done either manually or automatically. The details of each site/location and employee are captured and maintained in EasyRoster, with **a consolidated view** of management information accessible to Operations, Finance, Sales, Human Resources and Logistics.

The software is **highly flexible**, allowing for the creation of **customised business rules** according to client requirements such as:

• Shift type definitions • Wage rules • Grades/Rank • Allowances • Earnings etc.

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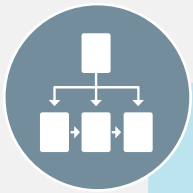
WORKFORCE MANAGEMENT OFFERING
SERVICES AND INFRASTRUCTURE



SERVICES

Adapt IT Workforce Management provides implementation, customisation, development and integration services for all our software solutions, to ensure that our solutions **seamlessly integrate** into client's existing technology environments. In addition, the team offers **custom software development** and integration services to **meet unique customer software requirements**.

Training	Our team provides **training** on the use of EasyRoster taking operational procedures into account.
Support	Adapt IT provides **remote and on-site support** on EasyRoster related issues.
Implementation	Our team provides assistance with the **pre-loading of customer data** and process definitions.
Labour Efficiency Consulting	Adapt IT is able to provide **expert knowledge to assist customers** to run their labour intensive operations as efficiently as possible.

INFRASTRUCTURE SOLUTIONS

Hosting and Database Services	Our infrastructure service offering ensures that our clients have the required hardware, operating system support and database services and that their hosting environments are **aligned to fulfil requirements** and technology capabilities.

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caseware

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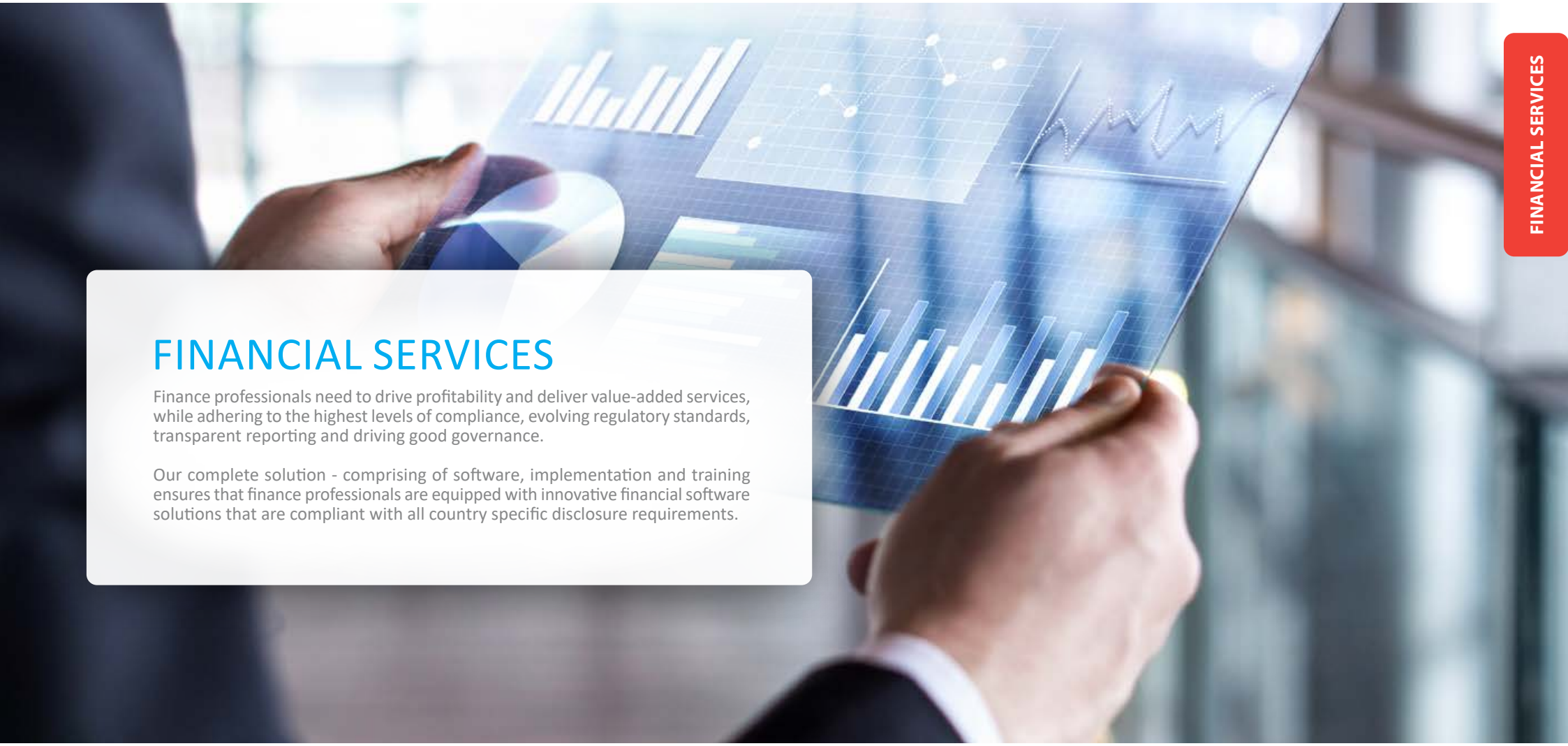
FINANCIAL SERVICES



FINANCIAL SERVICES

Finance professionals need to drive profitability and deliver value-added services, while adhering to the highest levels of compliance, evolving regulatory standards, transparent reporting and driving good governance.

Our complete solution - comprising of software, implementation and training ensures that finance professionals are equipped with innovative financial software solutions that are compliant with all country specific disclosure requirements.

Financial Reporting	Assurance	Tax	Secretarial	Time and Billing	Bank Confirmations

FINANCIAL SERVICES
OUR VALUE PROPOSITION

Achieve more.

Caseware Africa's tools and systems empower finance professionals, to drive efficiency by automating tedious assurance and reporting processes across numerous engagements. Through these solutions, finance professionals are provided with peace of mind and optimised workflows that facilitate high-quality engagement outcomes, faster.

Our Solution

Adapt IT offers software solutions that automate the production of financial statements, streamline assurance engagements, as well as practice management, secretarial work and tax management. Clients are provided with peace of mind through our software's updated standards and compliance.

Through training, consulting and customisation we ensure that our clients always get the most out of the solution.

Why Adapt IT

Adapt IT Caseware provides a full range of professional services and "best of breed" solutions to over 20 000 users, spaning from financials through audit to tax and secretarial.

The partnerships we have with leading content providers ensures that our solutions are always updated and that our clients are compliant with the latest accounting and assurance standards.

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FINANCIAL SERVICES OFFERING: CASEWARE

OUR PRODUCTS AND SOLUTIONS

SOFTWARE

- Secretarial Management Platform
- Financial Statements Platform
- Auditing Solutions
- All-in-one Tax Solution
- Document Cloud
- Billable Hours

Financial Reporting

Tools that drive **efficiency, accuracy and compliance** through the automation of financial statements, associated notes and accounting policies. It includes a **flexible framework** that can evolve with expanding market needs, reporting standards and legal requirements, local market requirements and newly introduced reporting requirements and legislation.

Secretarial

A single solution that provides holistic secretarial process management and a **unified view of all secretarial tasks** in order to stay on track until conclusion. The software enables Secretarial workflow management automation of all tasks involved in ensuring all CIPC requirements are met. Tools and integration that allow for collaboration between the secretarial professional and the customer.

Assurance

Solutions that facilitate the application of audit methodology in line with international auditing standards. **It enables automation, efficiency, compliance and collaboration**. The tools further automate integration with financial statements, driving significant time-saving in the planning phase.

Time and Billing

Time and expense tracking tools for practices **facilitating simple monitoring** of time spent, as well as **accurate and efficient billing** of customers, driving profitability.

Tax

Holistic tax practice management for corporate, individuals and trust tax submissions. Tools that enable **tax practitioner empowerment** through streamlining activities to get more done faster. Tax specific tools that facilitate importing, calculating and submitting provisional and annual tax returns to the receiver of revenue. The software solutions further **enable collaboration** between practitioners and taxpayers.

Cloud Engagements

Cloud-based collaboration including dashboard, task workflow and visualisations - this facilitates a multitude of engagements between various entities, providing for online document management and storage.

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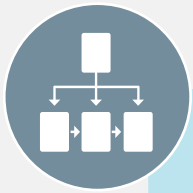
FINANCIAL SERVICES OFFERING: CASEWARE

SERVICES AND INFRASTRUCTURE

FINANCIAL SERVICES



SERVICES

- Industry Specific Advisory Services → **Consulting services**, provided by our team, to clients who make use of our Assurance solutions.
- Managed Services → Financial reporting **implementation** and services, **providing support and training**, in our software to ensure that our clients extract maximum value.
- Managed Services → Financial reporting **implementation** and services, **providing support and training**, in our software to ensure that our clients extract maximum value.

SOFTWARE SOLUTIONS

- Bank Confirmations

Bank Confirmations

Tools to manage all confirmations in one **secure platform:** 1.5 million auditors, bankers, and financial professionals around the world trust Confirmations to **validate data** and **identify fraud**.

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ENERGY

ENERGY

The Energy Oil and Gas (O&G) market in Africa is experiencing volatility and many challenges in their ability to service demand at an efficient cost to serve.

The market needs partners that understand the complexity of Energy O&G business operations that support the optimisation of the Supply Chain.

SAP

oil-in-one

FUEL facs+

ORTEC
OPTIMIZE YOUR WORLD

ARMS

ENERGY
OUR VALUE PROPOSITION

Achieve more.

We offer a multitude of industry tailored solutions across the Oil and Gas value chain, that enable our clients business transformation journey, while optimising their Supply Chain. Through these solutions, coupled with our deep industry expertise and experience, we help O&G professionals automate, digitise and streamline their business processes, and ensure appropriate controls, high availability and effective management of their business.

Our Solution

We offer the full spectrum of advisory, build, implementation and support services, through a dedicated team of experienced professionals.

Our solutions seamlessly integrate between ERP, Terminal Automation and Management, Fleet Management and Routing, Warehousing and Fuel Retail Network Management.

Why Adapt IT

Adapt IT are experts in the design, implementation and support of SAP and other leading Supply Chain solutions in Africa and globally, within the O&G sector. With deep industry knowledge and expertise, we provide thought leadership, innovation and digitisation – with premier solutions available to companies operating Refineries, Bulk Fuel Distribution as well as Storage and Warehousing, all the way through to Retail and Commercial.

As a full spectrum SAP partner in the O&G sector, Adapt IT boasts deep sector focus and knowledge, offering niche solutions and services within O&G. Furthermore, we are a Lead Terminal Automation software provider and implementer in Africa with extensive expertise and highly skilled functional and technical consultants in Downstream O&G. We have key partnerships with Global leaders - SAP, TechnipFMC and ORTEC. Our team has industry expertise in large-scale SAP and Supply Chain solution implementations and we are confident that we can meet our client's niche requirements.

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ENERGY OFFERING
OUR PRODUCTS AND SOLUTIONS

ENERGY

SOFTWARE SOLUTIONS

- A full spectrum SAP Partner in Africa
- Oil & Gas Business Management Solution
- Automated Fuel Terminal Operations

SAP Solutions

Adapt IT is a **full spectrum SAP Partner in Africa**, offering end-to-end SAP solution implementation, consultation and support across multiple industries. Our innovative ERP, analytics, advanced Human Capital Management, Payroll, SAP Enable Now, and S/4 HANA migration solutions, not only streamline business processes but can be cloud, mobile or premise-based, depending on our client's specific business needs.

Oil-in-One

An industry leading, **turn-key Business Management Solution** powered by SAP, for large and mid-sized O&G enterprises, with pre-configured best practice O&G business and system processes. The solution enables simplified, reduced time to value and cost-effective SAP implementations.

Fuel-Facs+

TechnipFMC FUEL-FACS+ (Terminal Automation and Control Solution), the world leading facility business management system, provides **fully automated fuel terminal operations** by managing every aspect of product movement. Adapt IT Energy is an Authorised Technical Representative of TechnipFMC, the leading provider of measurement and automation solutions.

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ENERGY OFFERING
OUR PRODUCTS AND SOLUTIONS

ENERGY

SOFTWARE SOLUTIONS

- Infrastructure and Applications for Fuel Marketers
- Advanced Supply Chain Planning, Transport and Distribution
- POS Technology, Software and Retail Automation

ARMS

ARMS (Adapt IT Remote Management Systems) **is a system-agnostic automated support and maintenance companion** which enables high availability and performance of IT infrastructure and applications for Fuel marketers with large distributed networks.

ORTEC

Adapt IT is an Africa partner for ORTEC – a world leader in mathematical optimisation software and advanced analytics for digital supply chains. ORTEC provides s**ophisticated and comprehensive Advanced Planning, Transport and Distribution solutions**. Key amongst these class leading solutions we deploy in partnership with ORTEC are Warehouse Automation, Packing and Loading Optimization, Tactical Routing and Dispatch, Inventory Routing, Supply Chain Design and Field Service Optimization.

Fuel Retail Solutions

A comprehensive portfolio of Point-of-Sale (POS) technology, **software and retail automation** solutions that **drive efficiencies** by accelerating the checkout process and improving convenience for both retailers and consumers. Working in close collaboration with global and regional petroleum and convenience customers, we offer a unique ecosystem based on proven technologies and services, setting new standards for unified retail platforms and innovative applications and services.

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ENERGY OFFERING
SERVICES AND INFRASTRUCTURE

HOSPITALITY

SERVICES

- Industry Specific Advisory Services
- Managed Services

Adapt IT deploys **highly skilled sector and solution specialists**, across O&G, Consumer Packaged Goods, Supply Chain and SAP Industries into the Africa market. Through a managed service, we provide talent acquisition capability and **experienced sector and solutions focused resourcing** to meet the skills demand and requirements of our clients.

Adapt IT Energy operates **a fully integrated Service Management Centre** that provides business, application and technical support services.
Services are highly configurable based on customer requirements and include:

- a 24x7x365 manned service desk
- multi-lingual support provided locally and globally
- highly experienced O&G industry experts
- local and global support experience
- business process and technology expertise in supply chain value chain solutions
- business process outsourcing

INFRASTRUCTURE SOLUTIONS

- Fuel Retail Solutions
- SAP Partner Managed Cloud
- Managed Hosting Services

A comprehensive portfolio of **Point of Sale (POS) technology, software and retail automation** solutions that **drive efficiency** by improving the retailer and consumer experience through accelerated checkout. Our unique ecosystem, based on proven technologies and services, sets new standards for unified retail platforms and innovative applications and services.

Adapt IT is the **leading SAP PMC (Partner Managed Cloud) provider within Africa**. Adapt IT PMC allows our customers to have the benefits of a cloud solution without the challenges of cloud. We provide our customers with a dedicated instance where the environment and data belong to the client. This **instance is accessible anywhere** through locally installed SAP GUI interface.

Adapt IT's Managed Hosting Services is designed to comprehensively support our clients unique business needs. Our **certification in both hosting and cloud services**, means that we can deliver exceptional solutions including guaranteed quality services, support and monitoring, hardware administration, server hardware and storage, data centre infrastructure, database administration as well as operating system administration.

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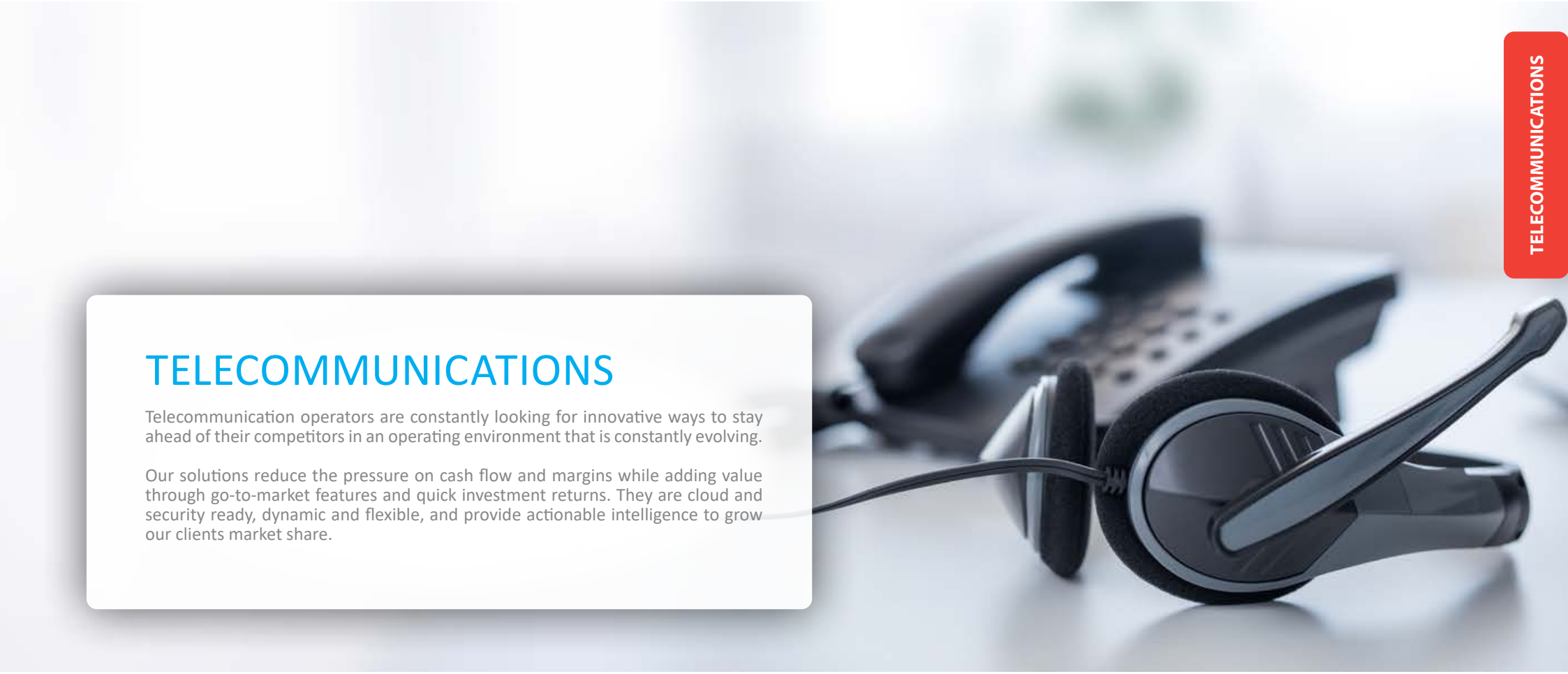
TELECOMMUNICATIONS



TELECOMMUNICATIONS

Telecommunication operators are constantly looking for innovative ways to stay ahead of their competitors in an operating environment that is constantly evolving.

Our solutions reduce the pressure on cash flow and margins while adding value through go-to-market features and quick investment returns. They are cloud and security ready, dynamic and flexible, and provide actionable intelligence to grow our clients market share.

Customer Experience & Moblity

CCSS
Corporate Customer
Self-Service Portal

Advanced Analytics

CDRlive
Advanced Analytics Platform
VISION
Law Enforcement and Regulatory
Monitoring Platform.

IoT

Asset Tracking & Management
Orphan SIM Management
LBS- Location Based Services
APN/Data Management

Next-Gen VAS v.Services

Multi-VAS Secure
Integration Platform

Fintech

Mobile Wallet
KYC (Know Your Customer)
AML – Anti Money Laundering
MFS – Mobile Finance Analytics

TELECOMMUNICATIONS
OUR VALUE PROPOSITION

Achieve more.

We help our clients Achieve more through a fully integrated, hardware, network and vendor agnostic product and platform. Supported by skilled professionals and designed to enhance and anticipate our clients business needs, this solution is built through a culmination of 20 years of deep industry developmental insights, from multiple network operators, corporate and enterprise environments.

Our Solution

Adapt IT Telecoms offers products and solutions across a Mobile Network Operator (MNO) Core Network, from Next-Gen Value Added Services through to Data Analytics and IoT Management. Our solutions offer a high return on investment through neatly packaged, scalable, resilient, carrier grade and fully integrated software suites.

Our cloud-ready platforms, using Application Programming Interface (API) integration, can be deployed on any hardware, streamlining and accelerating integration with diverse network architectures. We continue to provide long-term delivery and support into global tier 1 mobile network operators, with over 2 500 corporate and enterprise end-user customers.

Why Adapt IT

With a proven suite of telecoms focused software solutions, Adapt IT Telecoms provides network operators with an integrated and interoperable platform on which they can implement any one of our proven software modules. These modules can operate independently of each other or harmoniously with other third party solutions, thus making Adapt IT Telecoms a practical consideration for any and all network operators who are considering their options in this exciting, but never static environment.

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TELECOMMUNICATIONS OFFERING
OUR PRODUCTS AND SOLUTIONS

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TELECOMMUNICATIONS

SOFTWARE SOLUTIONS

- Fraud PreventionPlatform
- Customer Experience & Mobility
- Advanced Analytics
- Next-Gen VAS & Internet of Things
- Data Management
- Fintech

CCSS (Corporate Customer Self Service)

By collecting and analysing mobile consumer data, the Customer Experience portal empowers users to **communicate, collaborate, and make data-driven business decisions**. Operators and organisations are better equipped to provide a satisfying experience for their corporate and enterprise customers.

CDRlive

CDRlive's **Advanced Analytics** platform **collects, processes, stores and interprets BIG DATA** into meaningful Business Intelligence.

v.Services and IoT

Multi-VAS Secure Integration Platform. The system allows network operators to **use, build on, experience and leverage its core network integration competence**. Network operators are able to utilise the complete platform's capabilities, as well as its unique **Enterprise Mobility** and **Internet of Things** (**IoT**) **enablement** services.

VISION

VISION enables Law Enforcement Agencies and Network Regulators with the **relevant dashboards and reports**, required to monitor illegal mobile activities across multiple network operator platforms. VISION also provides the relevant data required to monitor and **manage network operator's quality of service delivery** for Regulatory Authorities.

FINTECH

A disruptive, digital FINTECH solution that creates a new market and value network – offering **a broad range of simple, seamless transaction capabilities**.

DATA MANAGER

Data Manager enables network operators to offer and monetise a data management service to their end-user customers without having to manage any complex setups, configuration or integration into the primary network.

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TELECOMMUNICATIONS OFFERING
SERVICES

TELECOMMUNICATIONS

SERVICES

- Software as a Service (SaaS)
- Managed Services
- Advanced Analytics Consulting
- Customer Experience and Digitisation
- APN-as-a-Service

Our team provides support, training and consulting services to clients who make use of our tailored Telecoms Self-Service/ Self-Care Portal ERP platform to ensure that the solution and all features are used to **maximise return on investment**.

Managed Services provides network operators with an **end-to-end support** and management offering integrated with an **enriched platform experience**.

Our Industry experts **provide enriched analytical analysis** of network data and produce valuable insights and answers to complex questions, queries and what-if scenarios.

We are focused on the **digitisation of the online customer engagement**, which is critical to customer retention and achieving Net Promoter Score (NPS) targets.

The Connectivity-as-a-Service offering includes capabilities for **Wholesale, Reseller and Corporate** management for **Enterprise Mobility** and **IoT-enablement** services.

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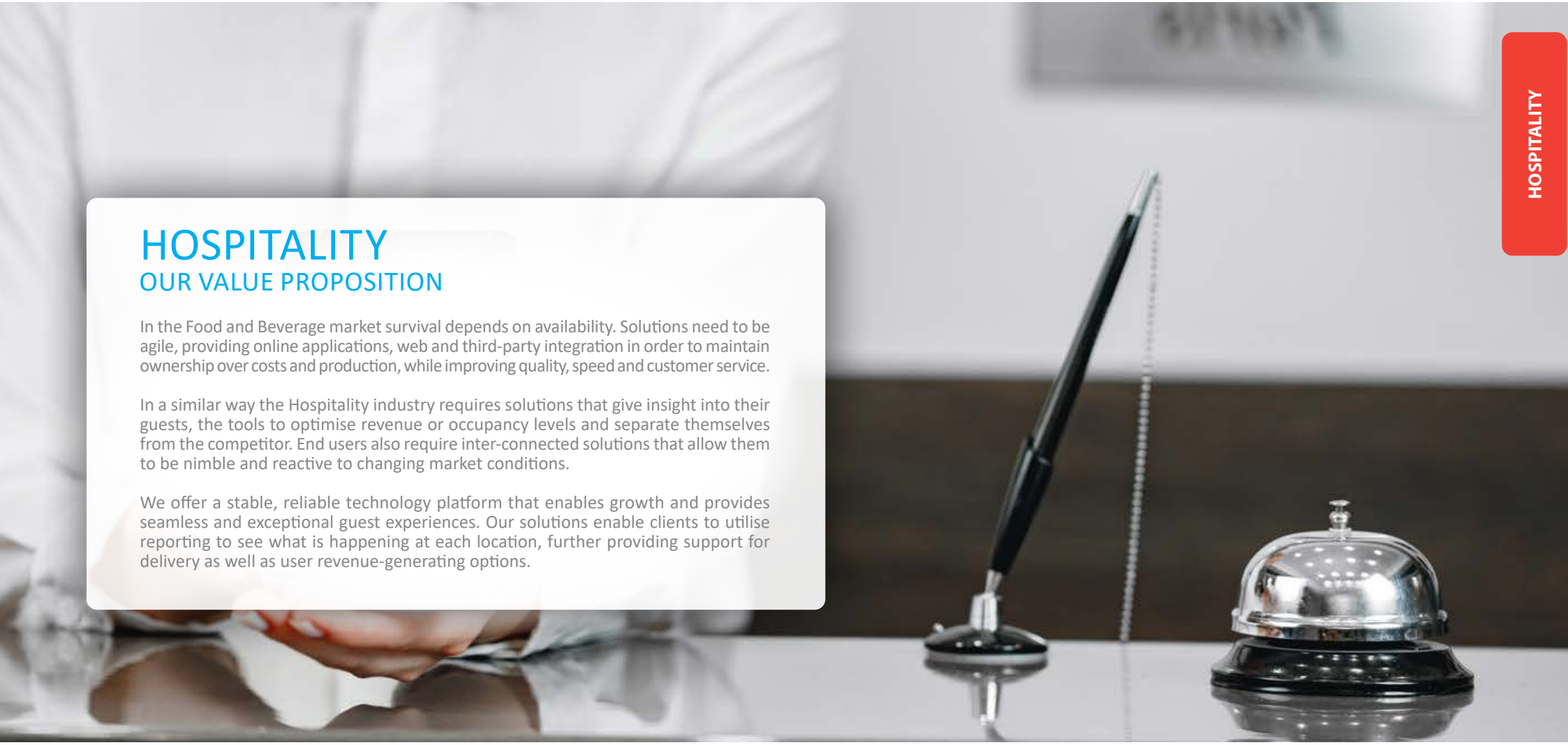
HOSPITALITY



HOSPITALITY

OUR VALUE PROPOSITION

In the Food and Beverage market survival depends on availability. Solutions need to be agile, providing online applications, web and third-party integration in order to maintain ownership over costs and production, while improving quality, speed and customer service.

In a similar way the Hospitality industry requires solutions that give insight into their guests, the tools to optimise revenue or occupancy levels and separate themselves from the competitor. End users also require inter-connected solutions that allow them to be nimble and reactive to changing market conditions.

We offer a stable, reliable technology platform that enables growth and provides seamless and exceptional guest experiences. Our solutions enable clients to utilise reporting to see what is happening at each location, further providing support for delivery as well as user revenue-generating options.

Point of Sale

- Simphony 2
- DriveThru

Property Management

- Opera 5
- Opera Cloud

Reports & Analytics

- My Micros
- My Inventory
- My Labor

Payment Processing

- WestPay

HOSPITALITY OFFERING
OUR VALUE PROPOSITION

HOSPITALITY

Achieve more.

For over 20 years, Micros South Africa has provided end-to-end, fit for purpose hardware, software, Software-as-as-service (SaaS) and consulting services to the Food & Beverage and Hospitality industries.

Our market leading product offerings and solutions provide unrivalled reliability and stability, while giving restaurant professionals and hospitality providers improved control, detailed information and seamless interconnectivity.

Our Solution

Micros South Africa offers cloud and on-premise food and beverage and hospitality solutions, that improve control through offering a single view into multi-site, multi-concept and varying locations.

We provide accurate and actionable data that allows clients to make effective and timeous decisions to improve efficiency and service, enabling our clients to maintain their competitive advantage in a fast-paced environment.

Why Adapt IT

As South Africa's leading industry solutions provider we are on call 24/7 and pride ourselves on delivering outstanding service with unparalleled expertise.

We assist our clients to improve their businesses through service, controls and enhanced efficiency.

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HOSPITALITY OFFERING
OUR PRODUCTS AND SOLUTIONS

HOSPITALITY

SOFTWARE

- Cloud Restaurant Management Platform
- Cloud and Mobile Restaurant Point of Sale Platform
- Cloud Hotel Management System
- On-premise Hotel Management System
- Payment Processing

Reporting & Analytics

A Premiere cloud restaurant management platform, providing enterprise back-office functionality to support a wide range of food and beverage operations with:

- Sales Reporting
- Inventory Management
- Labour Management

Simphony 2

A Premiere cloud and mobile restaurant Point of Sale (POS) platform, with back-office functionality to support a wide range of food and beverage operations with:

- Point of Sale
- Mobile devices
- Kitchen display screens
- Reporting & Analytics

Opera Cloud

An enterprise platform for **hotel operations and distribution**. It offers comprehensive, next-generation capabilities for enhanced guest experiences and improved operating efficiencies.

WestPay

A **full-service fintech** and **payment solution** that offers services and solutions that enable, simplify and amplify the overall payment experience. The solution supports:

- Pay-at-a-table
- Pay at counter
- Pay-at-a-scooter

Opera 5

A full-featured, hotel management system that enables world-class guest service and increases operational efficiency across hotel properties.

Opera 5 covers all aspects of hotel management including:

- Property Management
- Central Reservations
- Sales and Catering
- Channel Management
- Web Site Integration.

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HOSPITALITY OFFERING
OUR PRODUCTS AND SOLUTIONS

HOSPITALITY

SERVICES

- Consulting
  Our team provides **support, training and consulting services** to clients who make use of our tailored ERP platform, to ensure that the tool and all features are used effectively.
- Project Management
  We provide implementation, customisation, development and **seamless integration services** into existing technology environments for all our software solutions.
- Implementation Services
  Our team has the **experience** needed to assist with **technical software installation**. We also offer consulting and monitoring services, to ensure projects deliver value and that our software is utilised to deliver real results.

INFRASTRUCTURE SOLUTIONS

- Hosting and Database Services
  Our hosting services enable us to deliver reliable and secure Software as a Service and real time reporting and analytics.

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HOSPITALITY OFFERING
HARDWARE

HOSPITALITY

SERVICES

- Consulting
- Project Management
- Implementation Services

Our team provides **support, training and consulting services** to clients who make use of our tailored ERP platform, to ensure that the tool and all features are used effectively.

We provide implementation, customisation, development and **seamless integration services** into existing technology environments for all our software solutions.

Our team has the **experience** needed to assist with **technical software installation**. We also offer consulting and monitoring services, to ensure projects deliver value and that our software is utilised to deliver real results.

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MULTIPLE INDUSTRY OFFERING

MULTIPLE INDUSTRY OFFERINGS

OUR VALUE PROPOSITION

Adapt IT offers specialised software solutions to specific industries, however, many solutions are applicable to multiple industry sectors. These solutions enable cost reduction and optimisation, technology usage analysis, enhance capacity constraints and improve productivity. These software solutions enable both private and public sector organisations to enhance their operations in a more strategic and value-adding way.

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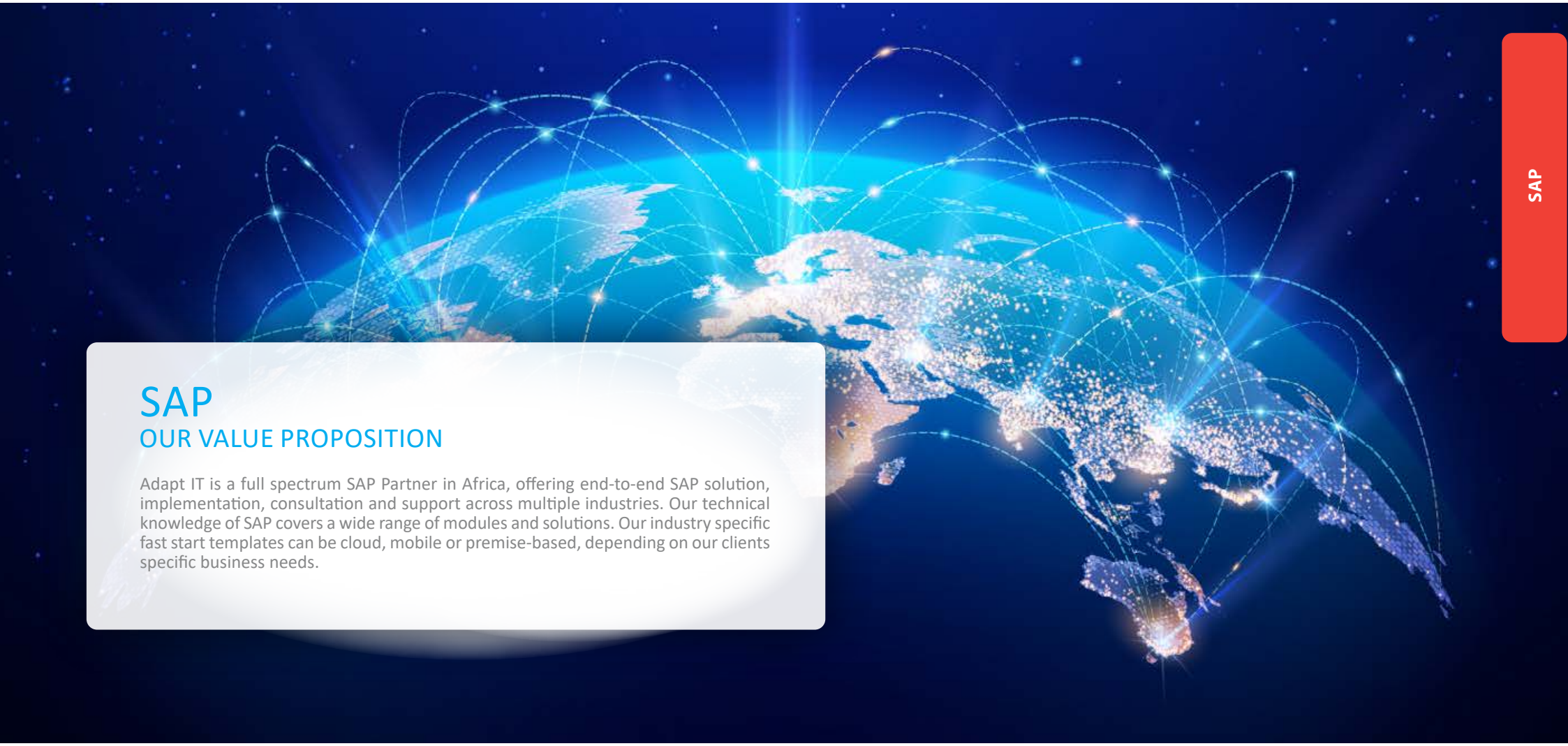

SAP

OUR VALUE PROPOSITION

Adapt IT is a full spectrum SAP Partner in Africa, offering end-to-end SAP solution, implementation, consultation and support across multiple industries. Our technical knowledge of SAP covers a wide range of modules and solutions. Our industry specific fast start templates can be cloud, mobile or premise-based, depending on our clients specific business needs.

SAP Gold Partner

Achieve more.

Adapt IT's global presence and deep industry expertise allow us to offer niche solutions across various sectors in a customised way. Through our array of SAP offerings, coupled with extensive industry experience and our highly skilled professional team, we assist organisations in optimising, automating and digitising their supply chain and business processes.

Our Solution

Adapt IT offers customised holistic SAP solution implementation, consulting and support in Africa as well as globally to multinational companies across various industries. Our SAP capabilities cover a wide range of modules and solutions, and we are adept at advanced technical and functional levels. At present, Adapt IT operates and provides solutions into a multitude of sectors, including Energy, Mining and Manufacturing, Financial Services, Hospitality, Telecommunications, Education and Public Sector.

Why Adapt IT

Adapt IT has deep sector knowledge, focusing on niche markets. Within each sector, the Adapt IT SAP offering is holistic and specialised. We promote and facilitate full integration into SAP, while enhancing and extending SAP solutions to provide more value to customers. While Adapt IT is a SAP certified AMS provider, and the only SAP certified BPO provider in Africa, we also boast the largest pool of Supply Chain specialists and consultants in South Africa within the Oil and Gas Manufacturing sector.

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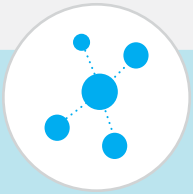
SAP
OUR PRODUCTS AND SOLUTIONS



ERP & Intelligent Technologies

- SAP S/4 HANA
- SAP Business ByDesign
- SAP Business One

SAP S/4 HANA

SAP S/4HANA is an intelligent ERP, enabling companies to deliver the ultimate **customer experience**, through the power of the intelligent enterprise. An intelligent ERP makes it possible for companies to **adapt and scale with the agility** needed to stay at the forefront of ever-shifting markets. intelliERP simplifies and accelerates your ERP journey to S/4HANA. **We work with you** to leverage the right business processes and technology to **transform your enterprise** and **navigate past** the **challenges** that your business faces. For Sales solutions, Procurement and Revenue systems, to Finance Technologies and beyond, **intelliERP enables you to operate with optimum efficiency** whether in the Cloud, through Hybrid or On-Premise. We leverage **SAP BTP** as our platform of choice to **enable us to innovate and activate** our customer-specific requirements, including **Blockchain, RPA Machine learning and Artificial Intelligence** across the **different industry verticals that we service.**

SAP Business ByDesign

SAP Business ByDesign is a **comprehensive, fully integrated** business management solution delivered in the cloud. The solution is a core part of the SAP cloud portfolio and is specifically designed to provide SMEs with the benefits of a large-scale business management application without the need for a large IT infrastructure.

SAP Business ByDesign:

- Provides visibility
- Cloud-based, making it much more cost effective
- Grows with your business
- A solution that is quick to implement
- Ensures great value

SAP Business One

A solution that is used by tens of thousands of small and midsize businesses worldwide, the SAP Business One application offers an **affordable way** to manage an entire business – from sales and customer relationships to financials and operations. Sold exclusively through SAP partners, it helps companies **streamline processes**, **act on timely information**, and **drives profitable growth**. Every business is different, SAP Business One is designed with flexibility in mind and can be deployed on-premise or in the cloud, and can be accessed any time and from any place using a mobile app.

SAP Business One:

- Enabales fast and easy access to **real-time information** anywhere in the system and at any time
- Helps our clients **reduce costs**
- Allows clients to run their business with a **single business management solution**
- Allows our clients to **maintain** their IT solution as their company grows
- Provides clearer, **instantaneous insights**
- Features the most powerful **proactive** business alert systems, ever developed for small and midsize enterprises
- Provides **one centralised data repository** to dramatically boost efficiencies by providing the right information to the right people at the right time and eliminates redundant data entry

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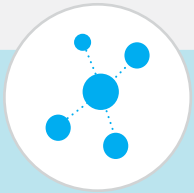
SAP
OUR PRODUCTS AND SOLUTIONS



Digital Supply Chain

- Analytics
- Digital Supply Chain
- Adapt IT HELP powered by Enable Now
- HR

Digital Supply Chain

Digital Supply Chain enables customers to run increasingly complex supply networks and **achieve faster-than-fast responsiveness** with extended supply chain management. Our solutions cover everything from Extended Warehouse Management to SAP Transportation Management and more.

SAP Digital Supply Chain:

- Provides a **long-term advantage** in satisfying short-term demand with digital supply and response
- **Optimises fleet operations**, delivery and storage by providing the visibility that is required for efficient decision-making concerning logistics
- Provides **visibility and transparency** in operations that enable the **optimisation** of manufacturing processes

Adapt IT HELP powered by Enable Now

SAP Enable Now is a commercial **end-to-end** suite offering to collaboratively create, deliver, track and report learning content and user assistance content. It helps **boost productivity** and adoption while simultaneously **lowering operational expenses** across all processes and for all industries.

SAP Enable Now is an **agnostic solution**, it works for both SAP software as well as for non-SAP software.

SAP Analytics Cloud

SAP Analytics Cloud is a new generation of cloud analytics **combining all capabilities**, including budgeting, planning, forecasting, predictive analytics and business intelligence in **a single software-as-a-service (SaaS) platform**. Customers can take advantage of a **modern**, **intuitive user experience** and **save time** by planning, analysing, predicting and collaborating in context.

HR

With over 20 years of Human Capital Management (HCM) experience, Adapt IT provides HCM Outsourcing, Consulting, Implementation, Hosting and Support services tailored to the needs, requirements and expectations of our clients business. We are able to help our customers **realise the value of Intelligent HR** with a complete Human Resource Management System (HRMS). The SAP SuccessFactors HCM Suite and individual human resource solutions can be leveraged as a full suite or standalone to fit the needs of companies of all sizes.

Adapt IT provides applications and solutions that support organisational management, people and transactions, payroll processing, HR shared services, and external workforce management.

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SAP
OUR PRODUCTS AND SOLUTIONS

Packaged Offers

- SAP HCM Spectrum
- SAP Business One + Payroll & Leave
- Oil-in-One
- SAP IntelliGov
- Partner Managed Cloud

SAP Business One + Payroll & Leave (B1PL)

Our SAP Business One offering connects every person and process from Finance to Payroll, Leave and HCM to Procurement and Inventory into an integrated method that can **scale efficiently, control cost, manage compliance** and assist our clients in making **quick decisions** required to run their businesses. The SAP B1PL offering is fast a start, pre-configured, hosted, SAP Human Capital Management (HCM) Solution **fully integrated** into SAP Business One. This **cost-effective** application takes the guesswork out of our clients growth strategies, allowing them to focus on what's important.

Oil-in-One

This turn-key Business Management solution boasts **pre-configured best practise** Oil & Gas (O&G) business and system processes. Powered by SAP, the solution is ideal for large and mid-sized O&G enterprises who want to **simplify, reduce time to value and utilise cost-effective SAP implementations**, thereby removing inefficiencies in the supply chain value chain. This software platform and ecosystem is poised to help our clients **gain insight and agility**, closing the gap between strategy and execution.

IntelliGov

The reality of **limited resources, unprecedented challenges** and compressed timelines **necessitates leaders** to embrace new ways of working to be successful. **Ratepayers and Citizens** desperately need Local **Government to operate as an intelligent enterprise**. **intelliGov by SAP Metro** is an enterprise-class, **specialised software** template solution that is **innovatively designed** and built on **an S/4 HANA platform**. From **decades of Industry expertise** and strong process knowledge across **Municipal Value Chains**, our **digitally transformed Solutions and Managed Serviced offerings**, built with **Industry innovation** enables Local Government to meet their Revenue, Service Delivery, Citizen Engagement, and **Municipal Regulatory Compliance mandates**.

SAP HCM Spectrum

With over **20 years of HCM experience**, Adapt IT provides HCM Outsourcing, Consulting, Implementation, Hosting and Support services tailored to the needs, requirements & expectations of our clients business. Through our HCM Business Prices Outsourcing (BPO) solution, we offer **efficient, cost- effective and legally compliant delivery of core HCM and Payroll functions**, allowing our HCM customers to focus their efforts on driving the transformational aspects of their strategic imperatives. The HCM Solution-as-a- Service model enables companies to have access to HCM as a pay-as-you-go service with no upfront investment capital needed for our clients infrastructure or software requirements.

Partner Managed Cloud (PMC)

PMC allows our customers to have the benefits of a cloud solution without the challenges of cloud. We provide our customers with a **dedicated instance** where the environment and data belongs to the client. This instance is accessible anywhere through locally installed SAP GUI interface and is a bridge to pure cloud for business. By using Adapt IT's SAP Partner Managed Cloud, businesses obtain their entire landscape from Adapt IT. Adapt IT buys the relevant software license from SAP and packages it with other software, managed services, cloud hosting, customisation and/or other services into a complete SAP cloud solution, which is then leased to the customer. This **simplifies the process** of finding the right provider and landscape, allows the customer to transfer fully to an operational expenditure (OPEX) solution and generally provides **substantial savings** over other pricing models.

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SERVICES

SAP Certifications

Adapt IT is a **certified SAP Application Management Services (AMS), SAP Hosting and the only SAP certified BPO provider in Africa**. Our SAP Support operation is audited by SAP Germany regularly and we hold the following accreditations:

- SAP-Certified Provider of Hosting Operations
- SAP-Certified Provider of SAP HANA Operations
- SAP-Certified Provider of Cloud and Infrastructure Operations
- SAP-Certified Provider of Application Operations for SAP Business Suite
- SAP-Certified Provider of Application Operations for SAP SuccessFactors solutions
- SAP-Certified Provider of BPO Operations

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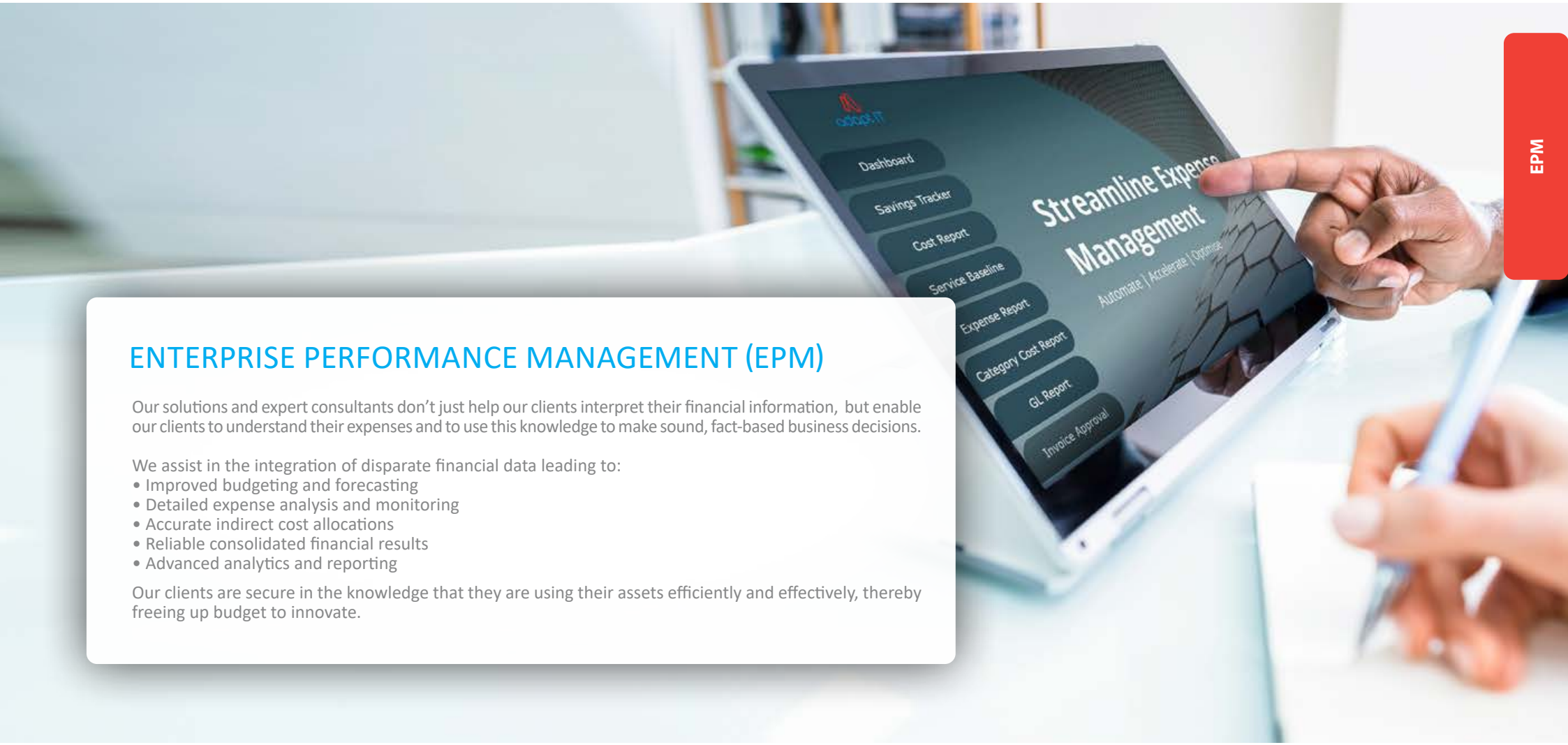
EPM



ENTERPRISE PERFORMANCE MANAGEMENT (EPM)

Our solutions and expert consultants don't just help our clients interpret their financial information, but enable our clients to understand their expenses and to use this knowledge to make sound, fact-based business decisions.

We assist in the integration of disparate financial data leading to:

- Improved budgeting and forecasting
- Detailed expense analysis and monitoring
- Accurate indirect cost allocations
- Reliable consolidated financial results
- Advanced analytics and reporting

Our clients are secure in the knowledge that they are using their assets efficiently and effectively, thereby freeing up budget to innovate.

Specialised EPM Applications
Technology Expense Management
EPM Services

International EPM suites

board

IBM Silver Business Partner

SAP

ENTERPRISE PERFORMANCE MANAGEMENT
OUR VALUE PROPOSITION

EPM

Achieve more.

Our technical solutions coupled with real-world experience and subject matter expertise provide our customers with strategic insights and recommendations they are able to practically apply to their operations. This results in tangible results and improvements to the bottom line.

Our Enterprise Performance Management application ecosystem lets us deliver value across our clients business by focusing on business, financial and operational processes which are within our ambit of expertise. These include realising cost-savings through expense management analytics of both infrastructure and services in our clients technology stack. This provides our clients with insights into understanding the drivers of their business on which their budgeting, planning and forecasting rests. These flow through the financial value chain into statutory and management consolidation requirements and are fully complemented by an integrated advanced analytics engine available 24/7 in the cloud.

Our Solution

Adapt IT specialises in improving finance operational efficiency across our clients organisations – from back-office invoice dispute management to core strategic initiatives upon which our clients business success depends.
Our services are available across the world and available as a Service in most regions – all the while compliant with applicable data legislation.

- Clients can make their own or Adapt IT assisted choice of what technology to use for EPM
- Adapt IT clients can gain the most from their investment in leading EPM technology through our expertise in design, development, implementation deployment, maintenance and support.
- Clients can rely on us to ensure their telecom, technology and mobile expenses, usage and assets are efficiently managed.

Why Adapt IT

Our pivotal role within the private and public sector has resulted in long-term business value which far outweighs our customers' financial investments in us. The aggregate savings our customers have recognized are in many cases astounding.

Over the past 35 years, we have developed over 50 market-leading products and solutions and we are continually evolving our products to work in an ever-adapting world.

Our offerings all focus on increased cost savings, better ways of managing financial performance and ensure that governance and control is not compromised. Our solutions increase visibility into our clients information so that our clients are able to make decisions backed up by facts and measurable against set objectives.

Our experienced consultants enabled with our purpose-built products help our clients realise the value they expect when they embark on partnerships with us to achieve their goals.

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SPECIALISED EPM APPLICATIONS
OUR PRODUCTS AND SOLUTIONS

adapt IT

EPM

SOFTWARE SOLUTIONS

- Streamline Technology Invoice Management
- Streamline Cost Allocation Management
- Streamline Network Performance Management
- Streamline Shared Billing Management
- Streamline Utility and Footprint Management
- Streamline mAhead

Streamline Technology Invoice Management

The integrated solution allows clients to optimise and understand their expenses through sourcing invoice data via direct feeds from most major technology providers in South Africa, or directly from vendor invoices.

Streamline Cost Allocation Management

A solution that performs an automated and integrated invoice reconciliation through workflows with detailed line-item allocation, updating and journal file output into the client's financial system.

Streamline Network Performance Management

A module for management of Network Providers billing and network related data through insights and analytics which includes variance reporting and cross reference tags to site detail.

Streamline Shared Billing Management

An Enterprise solution to calculate & forecast technology costs, manage vendor contracts, manage pricing schedules and apportion costs back to internal business divisions or clients.

Streamline mAhead

An advanced analytics and scenario modelling platform that guides municipalities for future activities and assists them to achieve their service delivery mandate and financial performance requirements.

Streamline Utility and Footprint Management

A solution that process, integrate and automate invoices from landlords and municipalities to analyse environmental data which includes electricity, water, waste and general utility consumption and costs with detailed reporting and optimisation.

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TECHNOLOGY EXPENSE MANAGEMENT

OUR PRODUCTS AND SOLUTIONS

EPM

SOFTWARE SOLUTIONS

- Streamline Mobile Expense
- Streamline On Bill
- Streamline Usage
- Streamline SIP Fraud Prevention and Detection
- Streamline IT Assets

Streamline Mobile Expense

The platform's seamless integration with mobile carriers provides clients with transparency and insight into their mobility costs, through an extensive examination of billing and usage of mobile devices.

Streamline On Bill

A white labeled, multitenanted solution that enables telecommunication service providers to on-bill their hosted voice and auxiliary services to their resellers and customers.

Streamline Usage

Allows clients to easily transform their itemised usage data into actionable insights to better manage and control usage behaviour in respect of technology, telecommunications and cloud services.

Streamline SIP Fraud Prevention and Detection

A hosted solution that prevents a variety of telecom fraud attacks by combating financial losses from voice fraud and hacking attempts.

Streamline IT Assets

A solution that enables clients to centrally maintain and monitor the lifecycle of technology assets, through simplied asset management and integration into business systems

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INTERNATIONAL EPM SUITES
OUR PRODUCTS AND SOLUTIONS

SOFTWARE SOLUTIONS

- BOARD
- SAP Analaytics Cloud
- IBM

BOARD

Board is an all-in-one decision-making platform which combines business intelligence tools with budgeting, forecasting, financial consolidation and predictive analytics capabilities.

SAP Analaytics Cloud

SAP Analytics Cloud is a new generation of cloud analytics combining all capabilities including budgeting, planning, forecasting, predictive analytics and business intelligence in a single software-as-a-service (SaaS) platform.

IBM

IBM offers robust solutions to address our clients EPM requirements with their specific products, Cognos Analytics, Planning Analytics, Cognos Controller.

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SAP

SERVICES

Expense Management Consulting and Advisory	Financial and technical consulting services, underpinned by deep industry and technology expense expertise.
Technology Audit Services	Independent audit capabilities including supplier data integration, data management, business processes, policies and people.
Enterprise Performance Management Consulting and Advisory	Consulting capabilities focused on enterprise-wide business drivers and processes ensuring that clients meet compliance demands and manage performance across diverse operations.
Enterprise Performance Management Vendor Selection	Assistance to clients to define their EPM requirements and to evaluate and match the correct technology to best suit their organisation.

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